



## simplifying **Order Processing**

### OPUS - INFORMATION AT YOUR FINGERTIPS

OPUS (Order Processing Utility Solutions) for Pegasus Opera II and Opera 3 has been designed and developed to enhance and improve the experience for anyone who uses Sales Order Processing (SOP) or Purchase Order Processing (POP). OPUS is an integral part of Opera and therefore has exactly the same look and feel.

### APPLICATIONS

- ORDER HISTORY
- SALES ORDER PRICING
- PURCHASE ORDER ENHANCEMENTS
- SALES ORDER WARNINGS

The OPUS suite of applications consists of multiple modules: Order History, Copy Quote and Sales Order Pricing, Purchase Order Reporting and Creation, and Sales Order Warnings. Each of these can be purchased separately, but together they provide a powerful combination of new features and functionality.

**Order History** provides a clear view of what the customer has previously purchased and at what price, and provides a simple solution to locate exactly what they had 'last time'.

The **Copy Quote** facility enables quotations to be copied from one customer account to another.

**Sales Order Pricing** allows the price list to be changed for an entire order and also provides a dropdown list to allow a range of special prices to be changed for individual items.

Within POP there is a new **Stock Re-Order Report** which uses a number of criteria to identify order requirements. The same criteria can be used to generate **Batch Purchase Orders** using a grid to enter requirements for multiple suppliers and products.

**Sales Order Warnings** helps to ensure that minimum gross margins are maintained. It can also monitor minimum order values and check if a carriage charge has been included within the order details.

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**WANT TO FIND  
OUT MORE?**

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## **OPUS - Information at your fingertips**

OPUS has been designed with the future in mind and therefore works with both Opera II and Opera 3 environments.

Working seamlessly with your current system it gives you additional Order Processing features and functionality to increase productivity and to enter orders in a simple and efficient manner with everything at your fingertips.

- An enquiry facility to show previous orders either by customer, supplier, or stock reference
- The ability to add previously ordered items to the current order
- A transaction drill-down to the original PDF document (where available)
- Minimum margin warnings in SOP, set and monitored either globally or by individual stock categories
- An optional warning in SOP if carriage has not been charged
- An optional warning in SOP if a minimum sales order value has not been reached
- A copy quotation facility with a re-pricing option
- Customer special price lists can be changed within SOP and line values globally recalculated
- The ability to view and select any standard or special prices per sales order or sales invoice line

## **New features for SOP and POP users**

- SOP Back-Orders reports modified (now include more warehouse and stock data).
- Special Pricelist look up with just account and stock code from main menu
- Customer Product History, Products Supplied History now available from SOP menu as well as within order-lines form.
- Supplier Product History, Previous Product History now available from POP menu as well as within order-lines form.
- Directly view / edit quantity breaks for product / purchase account within Purchase Order
- Stock view in POP and Batch Orders
- POP reports now include Stock Reorder report, available in both printed and xls formats.
- POP Batch Stock Order facility – fast and efficient method of creating Purchase Orders.



**Online demonstrations  
and webinars available**

Please contact us for more information.



**Order Processing Utility Solutions**